

# BETWEEN INTERACTIONS AND INCENTIVES

## Some works around Contract Theory

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## 1. Contract Theory

The Principal-Agent Model

A basic example in continuous-time

## 2. Principal – Mean-Field Agents

Motivation: electricity demand response management

A new form of contracts

## 3. Other applications

Hierarchical Principal-Agent problem

Epidemic control

# CONTRACT THEORY

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**Adverse Selection:** a **characteristic** of the Agent is unknown by the Principal (Third-Best).



**Output process:** Stochastic process  $X$  with dynamic, for  $t \in [0, T]$ :

$$dX_t = \alpha_t dt + \sigma_t dW_t.$$

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where

- (i)  $Z$  is a payment rate chosen by the Principal;
- (ii)  $\mathcal{H}$  is the Agent's Hamiltonian.

# PRINCIPAL – MEAN–FIELD AGENTS

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**Infinity of consumers:** Extension of Aïd et al. [2018] to a **Mean-Field** of consumers, whose consumption is impacted by a **common noise** representing the weather conditions.

Élie, Hubert, Mastrolia, and Possamaï [2019] – Mean-Field moral hazard for optimal energy demand response management.

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The output process is the deviation from its usual consumption:

$$X_t = x_0 - \int_0^t \alpha_s \cdot \mathbf{1}_d ds + \int_0^t \sigma(\beta_s) \cdot dW_s + \int_0^t \sigma^\circ dW_s^\circ, \quad t \in [0, T]. \quad (2)$$

where

- $W$ ,  $d$ –dimensional BM : Agent's own randomness;
- $W^\circ$ , 1–dimensional BM: common noise for all Agents;
- $\alpha$ , effort to reduce the mean of his consumption;
- $\beta$ , effort to reduce the volatility.

## A NEW FORM OF CONTRACT

Aïd et al. [2018]: Contract indexed on  $X$ , by a parameter  $Z$ , and its quadratic variation  $\langle X \rangle$ , by a parameter  $\Gamma$ .

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**Intuition:** In the MF case, the Principal can benefit from the **additional information** she has.

► She can compute the **conditional law with respect to the common noise** of others' deviation, denoted  $\hat{\mu}$ , and index the contract on it:

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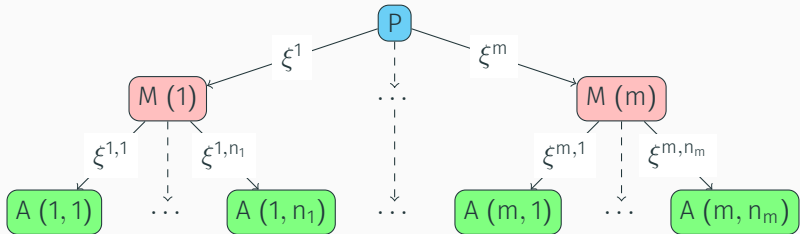
**Main result:** (i) equilibrium between Agents  $\Leftrightarrow$  Mean-Field 2BSDE; (ii) this form of contracts, where the Principal choose  $\zeta := (Z, \Gamma, Z^\mu)$ , is optimal; (iii) Principal's problem  $\Leftrightarrow$  McKean-Vlasov SDE.

## OTHER APPLICATIONS

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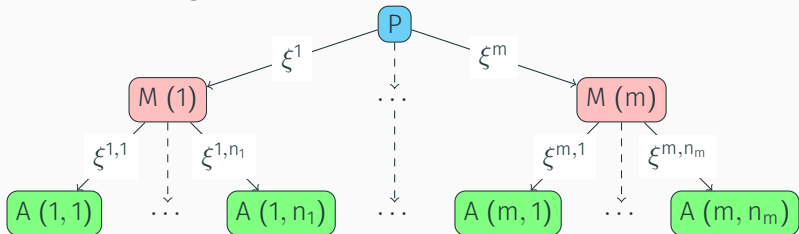
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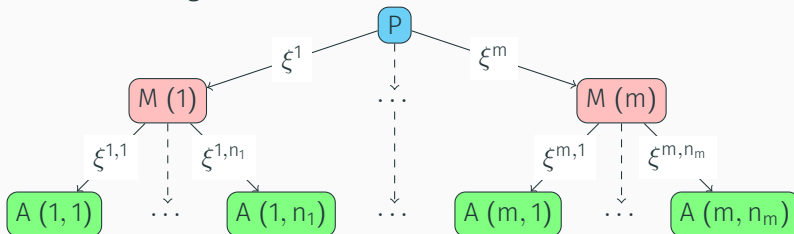


- Extend the **one-period** model with **drift control** of Sung [2015], to a **continuous-time** model with drift and volatility control.



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- Extend the **one-period** model with **drift control** of Sung [2015], to a **continuous-time** model with drift and volatility control.

**Main result:** even without volatility control by the Agents, it is not sufficient to limit the study to **linear contracts** since the Managers control the volatility of the "state variable" by choosing Agents' contracts.

- Use of 2BSDEs.

- Élie, Hubert, and Turinici [2020].

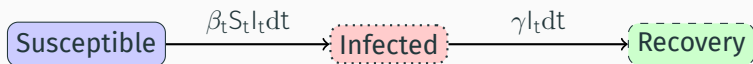


Figure: SIR model

- Dynamic of an epidemic SIR model:

$$\begin{cases} dS_t = -\beta_t S_t I_t dt, \\ dl_t = (\beta_t S_t I_t + \gamma I_t) dt, \\ dR_t = \gamma I_t dt, \end{cases} \quad \text{for } t \in [0, T].$$

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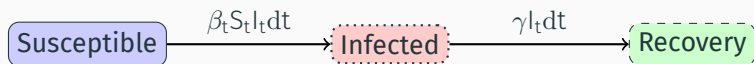


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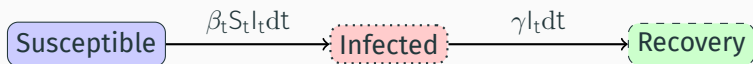


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- ▶ Interactions between individuals  $\Rightarrow$  Spread of the virus, modelised by the rate  $\beta$ .
- ▶ Each individual can choose to decrease his social interactions with others (decrease  $\beta$ )  $\Leftrightarrow$  Lockdown.

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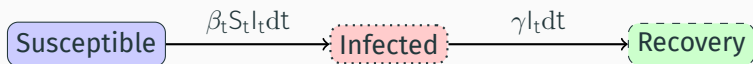


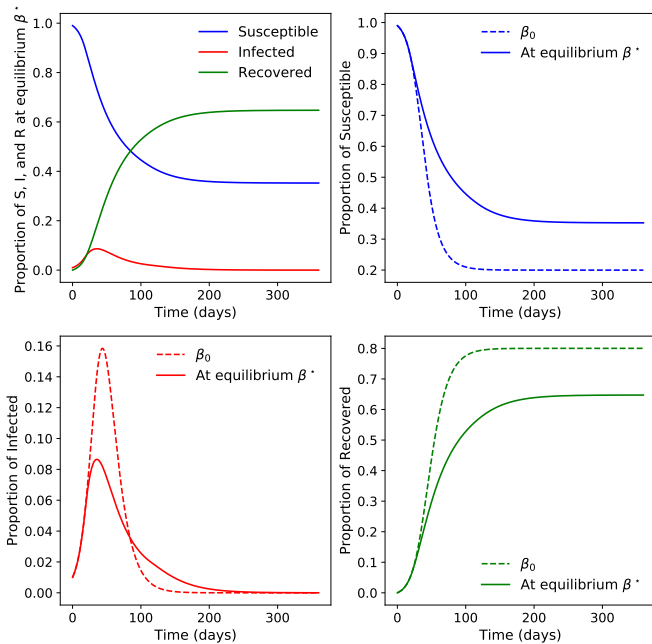
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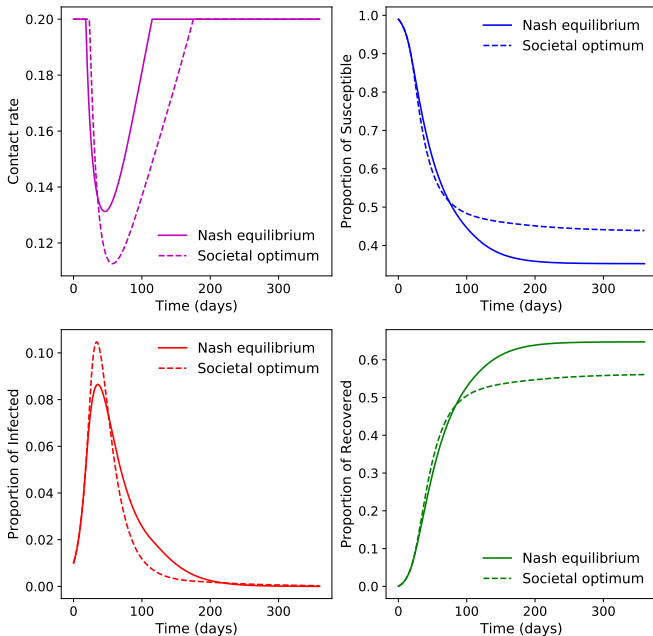
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- Nash between individuals  $\beta^*$ , different from societal optimum.

# NASH EQUILIBRIUM



# COMPARISON WITH SOCIETAL OPTIMUM



- ▶ Joint work with Thibaut Mastrolia, Dylan Possamaï, and Xavier Warin.



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- ▶ The optimal form of contract satisfies

$$U(-\xi) = Y_0 - \int_0^T \mathcal{H}(S_t, I_t, Z_t) dt - \int_0^T Z_t dl_t.$$

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